



A HIGHER DEGREE OF  
TUITION MANAGEMENT

## MIAMI CHILDREN'S HOSPITAL – THE POSITIVE RETURN OF OUTSOURCING TUITION ASSISTANCE WITH EDCOR



### The Challenge

Miami Children's Hospital is a world leader in pediatric healthcare. Founded in 1950, Miami Children's Hospital is South Florida's only licensed free-standing specialty hospital exclusively for children. The hospital is known for excellence in all aspects of pediatric medicine, and has ten specialty programs that are ranked among the best in the nation in the 2011-2012 rankings by U.S. News and World Report. More importantly, Miami Children's Hospital ranked Top 3 Training Organization in the nation in 2012 by Training Magazine and received the Outstanding Training Initiative award among hundreds of nominated programs.

In addition to being one of the top providers of pediatric healthcare, Miami Children's Hospital has been designated by the American Nurses Credentialing Center as a Magnet facility- the most prestigious institutional honor of the nursing profession. Miami Children's Hospital also boasts the largest pediatric teaching program in the southeastern United States.

It only makes sense that an innovative healthcare leader such as Miami Children's Hospital would put a strong emphasis on the development and of its most valued asset, the employee. Miami Children's Hospital's commitment to the success of employees is evident when analyzing its' comprehensive tuition assistance program.

### The Solution

Miami Children's Hospital partnered with Edcor in 2012, hoping to streamline the arduous task of managing the program and processing payments. The Talent Development Team wanted to focus its efforts on strategic business outcomes- not handling the administration of the tuition assistance program. Edcor was up to the challenge, and able to reduce overall department time spent on tuition to

a few hours or less per week. This represented a huge time savings, allowing the team to focus on organizational priorities.

Miami Children's Hospital has a unique and generous program, covering both standard tuition and licensure/certifications. Edcor was able to easily implement a multi-expense platform, which allows separate and unique reporting capabilities for each individual program type. This has streamlined the internal process for Miami Children's Hospital, as all requests can be handled through one source-Edcor. Edcor's robust online solution and fully staffed call center are able to ensure that the Miami Children's Hospital is not burdened with the non-strategic tuition benefit activities.

For those familiar with the world of healthcare, reporting for MAGNET status can present a challenge, especially for those programs managed in house. Edcor was able to quickly assist Miami Children's Hospital by developing a method to provide in-depth analysis on a recurring basis for magnet purposes, which ultimately saved the client administrator significantly more time to focus on other aspects of the business.

Miami Children's Hospital has also taken advantage of many of Edcor's ancillary offerings, allowing Edcor to bring more value to the table. Hospital system employees (and often even their dependents) are able to receive a reduced rate on tuition when attending one of Edcor's School Network providers, as well as receive deep discounts on textbooks through another one of Edcor's valued partners.

In summary, the partnership between Miami Children's Hospital and Edcor has been beneficial for a number of reasons, saving the hospital a substantial amount of both time and money through its' various offerings and service support.

### **About Edcor**

As the leader in tuition management solutions, Edcor is widely known as the industry experts. With over 30 years of experience administering tuition programs; Edcor, a woman-owned business has reduced costs, increased efficiency and added measurable value to numerous Fortune 1000 companies.

Edcor provides unique solutions that are designed to assemble all of the features and benefits major corporations require, while proactively offering numerous enhancements that will maximize the return on investment, efficiency and cost-effectiveness of a tuition benefits program.

Edcor is headquartered in Troy, Michigan. For more information, please visit [www.edcor.com](http://www.edcor.com).